

**STILL EQUITY FUND** 

Data as of October 31, 2023

Marketing communication



## Investment objective

The Fund employs a disciplined value approach to select stocks of companies that are poorly covered by the sell-side analyst community. This lack of coverage may result in poor investor understanding of the investment case and mispricing of the company stock. This approach is research intensive and Fund assets will be concentrated in 15 to 20 high conviction positions. Risk is identified not in terms of volatility or index deviation but is a function of overpaying or overestimating a company's prospects. The Fund employs a high degree of conservatism on both these fronts. The Fund will invest primarily but not exclusively in European listed securities and retains the flexibility to opportunistically hedge against general market declines. The fund may also hold cash as a natural market hedge. The Fund is actively managed.



NAV per share	
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NAV per share	
A-Class	82,45
B-Class	95,91
Top 5 Holdings	% of NAV
Subsea 7 SA	11,2%
Cairn Homes PLC	9,9%
Dalata Hotel Group PLC	9,4%
Breedon Group PLC	7,8%
Sligro Food Group NV	7,2%
Market Capitalization (EUR)	% of NAV
>10bn	7%
1<10bn	42%
<1bn	46%
Regional exposure	% of NAV
Euro area	51%
Norway	17%
United Kingdom	22%
USA	5%
Market Index hedges	0%
Cash	6%
Sector Exposure	% of NAV
Industrials	25%
Consumer Disc	27%
Consumer Staples	19%
Materials	0%
Real Estate	0%
Financials	3%
Technology	4%
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Energy Healthcare

Cash

Top 5

Top 10

Concentration

Performance (%)	Past performance does not predict future returns. Data is retrieved from the Administrator or Bloomberg.								
	Month	Ytd	2022	2021	2020	2019	2018	2017	2016
Shareclass A*	-2,24%	3,70%	-20,63%	21,84%	-7,58%	14,07%	-20,61%	2,42%	4,00%
Shareclass B***	-2,15%	4,67%	-19,73%	23,08%	-6,65%				
Benchmark Index****	-3,49%	5,13%	-11,54%	25,04%	-3,95%	26,39%			

\* Inception in March 2015 \*\*data since January 1, 2019 significant market cap focus change \*\*\* Start on January 1, 2020. \*\*\*\* The benchmark index represents the MSCI Europe Total Return Index (NDEEE18 Index, EUR) from Bloomberg. The benchmark is used to evaluate the results of the Fund on a risk adjusted basis only. The Fund does not seek to mirror the positioning of the benchmark and exposures can therefore materially deviate from the benchmark.

NAV	Fund Terms			
7%		Class A	Class B	
42%	ISIN	NL0011055249	NL0014130445	
46%	Inception	March 31, 2015	January 1, 2020	
	Managment fee	1,25%	0,25%	
fNAV	Mpartners	1,00%	0,00%	
51%	Privium	0,25%	0,25%	
17%	Ongoing Charges Figure	2,01%	0,90%	
22%	Min. subscription	EUR 10,000	EUR 10,000	
5%	Dealing frequency	Monthly	Monthly	
0%	Redemption	10d notice	10d notice	
6%	Benchmark	NDEEE18 Index*	NDEEE18 Index*	
	* MSCI Europe total return Index			

% of NAV	
25%	Service providers
27%	Investment Manager
19%	Investment Advisor
0%	Depositary
0%	Custodian
3%	Administrator
4%	Auditor
17%	Legal Advisor
0%	Fiscal Advisor
6%	

% of NAV

46% 76% Privium Fund Management M partners Apex Depositary Services B.V. ABN AMRO Clearing Bank Apex Fund Services Ernst & Young Accountants Van Campen Liem STPtaxlawyers



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## **October Review**

The Fund posted a negative return of -2.2% (Class A shares) in a difficult month for European smaller companies where relevant indices declined between -5% to -6% and now stand firmly in negative territory for the year. The only material positive contributor to overall fund performance was Rheinmetall (+10.9%). The main detractors from performance were Subsea 7 (-5.3%), TKH (-8.1%), and MARR (-6.7%). Consistent with recent months, price volatility within the portfolio was driven primarily by macro drivers as there was relatively little in the way of corporate news in the month with only three of our holdings providing trading updates.

Aker Solutions, the recently added Norwegian offshore services company, produced another quarter of earnings that significantly exceeded consensus estimates. This was the first quarterly report following the spin-off of its highly profitable subsea operations into a joint venture (One Subsea). The main positive surprise was the 2024 outlook for the remaining Renewables & Field Development businesses where lowermargin Renewables work is moving out of the execution phase and the contracts signed in Norwegian conventional business are reaching profitability. 2024 is set to see a marked step-up in Renewables & Field Development margins as the significant backlog increase of late last year begins to hit the numbers in terms of earnings. Analysts will need to adjust their 2024 EBITDA estimates by circa. 60% due to management guidance of margins in the 6-7% range versus the 4% that currently make up the consensus forecasts. Aker will finish the year with a net cash position exceeding 30% of its current market cap with the prospect for significant shareholder returns and a discounted valuation compared to peers despite its industry leading growth profile over the next few years. We estimate that the shares have more than 50% upside without stretching historic valuations and have continued to add to the name during the month.

**C&C**, the UK and Irish cider and beer company, released its fiscal H1 results which confirmed the progress made in resolving the ERP system challenges faced in the UK Distribution business and the resilience of trading in the Branded beer and cider operations. Service levels have returned to normal, and the company can now focus again on gaining market share and improving operating efficiency. The main positive from the update was the decision of the board to distribute  $\leq 150m$  (25% of current market cap) to shareholders over the next three fiscal years, through dividends and other capital returns as deemed appropriate at the time.

Overall, while the consumer backdrop remains uncertain, we retain our positive stance on the stock given: i) the upside risk to earnings on margin recovery; ii) strong FCF dynamics (FCF yield of almost 10%); iii) scope for cash returns (as confirmed in trading update); and iv) its undemanding valuation, trading on 11x on our conservative estimates.

Finally, Sligro reported Q3 results where the shine on the gradually improving underlying business operation was dampened by management's comments on expectations of a challenging trading environment as Dutch and Belgian consumers were beginning to show the strains of high interest rates and inflation. This investment has been a test of our patience as a number of one-off incidents have severely hampered the efforts of management to improve the operational performance of the business. Covid-19 and inflation triggered significant supply chain inefficiencies that hurt 2020-2022 profitability while start-up losses from the opportunistic acquisition of Metro stores in Belgium and higher ERP implementation costs will conceal the underlying improvement to be made in 2023-2025. We remain convinced that Sligro is set to increasingly reap the benefits of previous measures that will show up in increased market share and improved margins. Underlying margins have fallen to 4.5% in 2022 but management remains committed to improving this to 7.5% which, on top of a return to volume growth, should result in strong earnings growth over the next 3 years which is not captured in the current share price.

The last few months have witnessed an acceleration in the outperformance of larger companies versus smaller companies that have left relative performance and valuations at multi-year lows. We are seeing a marked increase in the number of highly attractive investment opportunities within our investment universe and expect that this small cap relative underperformance trend will reverse shortly. In the meantime, the primary focus of our portfolio actions has been to ensure that the equity allocation is concentrated in the strongest holdings exhibiting solid earnings and cash flow momentum, in possession of a strong balance sheet and selling below historical valuations. To date, this has resulted in a relative outperformance versus smaller company indices, and we expect that it will shortly result in strong absolute performance.

## DISCLAIMER:

Do not run any unnecessary risk. Read the Key Information Document and the Prospectus. This communication is neither an offer to sell nor a solicitation to invest. The value of investments and any income generated may go down as well as up and is not guaranteed.

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