## **Fund developments**

The first quarter of 2020 allowed for six investments with a total value of USD 17 million. One participation was completely prepaid which means the portfolio grew to 75 participations. With regards to loan specific provisions, no new ones were needed, but one provision had to be increased from 50% to 75% in February. This is unrelated to the COVID-19 pandemic.

#### **New participations**

This quarter we have selected a number of new FMO loans for new Fund participations:

- 1. Armeconom Bank, Armenia; a USD 2 million participation in a loan specifically aimed at reducing inequalities through on-lending to young or women-owned SMEs or micro businesses.
- 2. Gharo Solar, Pakistan; a USD 2 million participation in a loan to a solar project. Coincidentally, a case study has just been published on-line as well as a case study on Zephyr, a renewable wind energy project in the same area of Pakistan.
- 3. Inecobank, Armenia; a USD 1 million new participation was made in a relatively small loan to this bank. This relatively large bank in Armenia also focusses on SMEs.
- 4. XacBank LLC, Mongolia; a USD 4 million participation was made in a loan to one of the largest banks in Mongolia with a focus on (often green) micro and SME finance. Its services reach a large part of the rural and urban population of the country through its strong digital platforms.
- 5. Exim Bank in Tanzania: a USD 4 mln participation was made in a loan to strengthen Exim Bank's funding base with long-term USD financing for onlending to SMEs. Exim Bank was founded in 1997 by five local shareholders, making it Tanzania's largest indigenous bank.

6. Fedecredito, El Salvador: a USD 4 mln participation was made in a loan to Fedecredito. This is a federation of 55 agricultural cooperatives, which provides technical assistance and funding to its members. The 55 member cooperatives are in turn owned by their 934,000 members. The loan will be on-lent to its members.

#### Portfolio updates

After the outbreak of the COVID-19 pandemic, FMO IM and Privium decided to install intensified monitoring for its entire portfolio. FMO N.V. also decided to implement a temporary crisis-override in client ratings to reflect more appropriate risk ratings for the period, as the actual impact of the pandemic on debtors is still unknown. The same applies to the portfolio of our Fund and as a number of client rating downgrades resulted in FMO N.V. taking a general provisioning, so has our Fund (1.5% provisioning on the total portfolio).

FMO N.V. is also exploring how it can help its clients ensure business continuity, and how to increase their economic resilience. This means that FMO N.V. is investigating a combination of extra financial and non-financial assistance. So far, no debtors have experienced immediate liquidity shortage due to the COVID-19 pandemic. As the current environment is highly uncertain, quantifying risk or making a reliable forecast is difficult.

The impact of the pandemic will depend on how financial markets will further react, but also whether the virus will spread across all countries and to which level and how long it will continue to have its impact. It is precisely now, during these times of crisis, that it is important to continue to invest in developing economies, which are expected to be hit hard by this pandemic. On top of that, these economies suffer from record-breaking capital outflows. This means that, while local governments are working hard to minimize the impact on their people and economies, FMO and the Fund are needed now more than ever. Hence, FMO N.V. continues to support entrepreneurs in developing economies to build a better world and boost resilience for the post-corona period.

### **Overview**

Fund Net Asset Value (NAV) in USD	165,411,787
Number of loans on the portfolio	75
Average exposure per loan (in USD)	2,027,980
Average maturity of the loans (years)	5,15
Average interest margin of the portfolio (bps)	472
Number of countries	31
Total number of loans in the portfolio, since launch	81
Total exposure in FMO loans	152,094,066
Total provision on the loans in the portfolio	7,659,036
Percentage of loans in the portfolio denominated in USD	100%

### **Return** (including dividend payments, where applicable)

Class	FX	NAV per participation	Monthly return	Year to date return	12 month return	Return since inception	Average yearly return	Start date per class
А	USD	112.57	-0.96%	-0.56%	1.31%	12.57%	3.14%	Jun-16
B – A	EUR	98.13	-1.16%	-1.13%	N/A	-1.87%	N/A	Nov-19
B – D	EUR	96.52	-1.16%	-1.13%	-1.37%	3.55%	0.94%	Jul-16
F	EUR	102.20	-1.16%	-1.13%	-1.41%	2.20%	0.71%	Mar-17
I – A	EUR	98.87	-1.18%	-1.17%	-1.55%	-1.13%	-0.68%	Aug-18
I – D	EUR	95.93	-1.18%	-1.17%	-1.51%	-1.09%	-0.65%	Aug-18
U – A	USD	101.53	-0.98%	-0.62%	1.07%	1.53%	N/A	Mar-19
U – D	USD	99.51	-0.98%	-0.62%	1.09%	1.54%	N/A	Mar-19







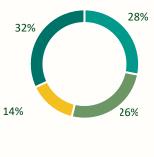


# **Top 5 countries**

# **Country exposure**

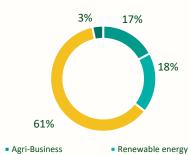


# Region



#### ■ Africa ■ Asia ■ ECA ■ LAC

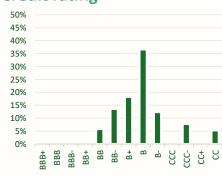
### **Sector**



Financial services



# **Credit rating\***



# 10 largest investments

	Company name	Sector	Land	Date	\$ exposure
1	Access Bank Plc	Financial Services	Nigeria	September 2018	6,250,000
2	TBC Bank	Financial Services	Georgia	September 2017	4,250,000
3	ECOM	Agri-Business	Global	July 2017	4,181,818
4	Fedecredito	Financial Services	El Salvador	January 2020	4,000,000
5	Hamkorbank	Financial Services	Uzbekistan	October 2019	4,000,000
6	Xac Bank	Financial Services	Mongolia	February 2020	4,000,000
7	DFCU Bank	Financial Services	Uganda	October 2019	3,625,000
8	Exim Bank Tanzania Limited	Financial Services	Tanzania	January 2020	3,555,556
9	Khan Bank	Financial Services	Mongolia	January 2018	3,500,000
10	Zephyr Power	Renewable Energy	Pakistan	November 2019	3,500,000



Below is an overview of the contribution the Fund made since inception towards the five impact indicators. To enable you, as an investor in the FMO Privium Impact Fund, to interpret the impact figures reported, there is a short explanation of each indicator below. The results are always calculated by taking into account the ratio between the Funding from the FMO Privium Impact Fund and the total value of the company or project. Only the share attributable to the Fund is reported.

\* For a more detailed description of the impact model and the indicators, we refer to the website of FMO: www.fmo.nl/impact/how-we-measure-impact



27,866 Number of jobs supported

This indicator comprises two components: 1) The number of employees (FTEs) working at the company – a figure that's relatively easy to come by via the annual reports; 2) Indirect jobs created - this is based on an estimate based on the outcome of FMO's Impact Model. This is an input-output model in which the expected impact of the investment on the chain is modelled. Together, these components form the outcome of the number of jobs supported.



The greenhouses gases avoided are calculated as the company's or project's anticipated CO2 emissions compared against the most likely alternative. The required data is taken from independently verified documentation.



**2.255** Number of SMEs financed

This number is measured for investments in the financial sector, by taking the number of outstanding SME loans at year end. This is not per se the same as the number of SMEs reached - a client could have multiple loans. It is a snapshot of the number of outstanding SME loans, not a sum of the number of loans Funded during the term of the investment.



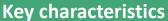
**8.60** GWh electricity producted

Energy production is associated with projects in the energy sector. In the case of the FMO Privium Impact Fund, it only relates to renewable forms of energy. The electricity generated and supplied is expressed in GWh (Gigawatt hours) per year. The figure reported here represents the annual production, based on the period of the last financial year per project. As soon as there are projects in the portfolio that are still under construction, we will also report a second figure that reflects expected annual production.



**80,411** Equivalent number of people served via power generation

The number of people served is estimated by dividing the (expected) electricity production of the project by the average electricity consumption per head of the population in the country impacted by connection to the grid. The energy projects in which the Fund invests essentially deliver electricity to the grid. It is therefore not possible to calculate an exact figure, but it is an estimate of the number of people that could be served in principle.





Investment methodology	Investors get exposure to the private loans that are originated by FMO and provided to selected projects and companies in developing countries.
Investable sectors	<ul> <li>Agri-business; theme's are food and water</li> <li>Renewable energy</li> <li>Financial services</li> <li>Telecom Infrastructure</li> </ul>
Target return	2% to 4% per annum
Launch date	20 June 2016
Fund domicile	The Netherlands
Fund type	Fund for joint account (FGR)
Fund Manager	Privium Fund Management B.V.
Fund advisor	FMO Investment Management B.V.
Subscriptions / redemptions	Monthly
Subscription notice	Before the 24th of the prior month
Redemption notice	1 month (a 2% Fund level redemption gate may apply)
Administrator	Circle Investments Support Services B.V.
AIFMD Depositary	KAS BANK B.V.
Auditor	Ernst & Young Accountants LLP
Legal and tax advisor	Jones Day
Websites	www.priviumFund.com/Funds and www.fmopriviumimpactFund.nl

Class	ISIN	Bloomberg		Minimum investment	Annual dividend (part of target return)	Launch date	Management fee	Only available for
Α	NL0011765904	FPIFAUA NA	USD	100	Not applicable	Jun-2016	0.90%	PSIF
B – A	NL0013691314	FPIFBAE NA	EUR	100	Not applicable	Nov-2019	0.98%	Seed investor
B – D	NL0011765912	FPIFBED NA	EUR	100	2%	Jul-2016	0.98%	Seed investor
F	NL0012135750	FPIFFEA NA	EUR	1,000	Not applicable	Mar-2017	0.98%	FMO employees
I – A	NL0012818223	FPIFIEA NA	EUR	1,000	Not applicable	Aug-2018	1.15%	NL, CH, ES, LU, UK, FR
I – D	NL0012939029	FPIFIDE NA	EUR	1,000	2%	Aug-2018	1.15%	NL, CH, ES, LU, UK, FR
U – A	NL0013380173	FPIFUAU NA	USD	1,000	Not applicable	Mar-2019	1.15%	NL, CH, ES, LU, UK, FR
U – D	NL0013380181	FPIFUDU NA	USD	1,000	2%	Mar-2019	1.15%	NL, CH, ES, LU, UK, FR

# **About the Fund Manager**

Privium Fund Management B.V. ('Privium') is a Dutch Fund manager. Privium is regulated by the Dutch Authority for the Financial Markets (www.afm.nl) and the Dutch central bank (www.dnb.nl). Privium is part of a group of companies with Fund management activities in Amsterdam, London and Hong Kong. Privium manages a range of alternative investment Funds.

### **About the Fund Advisor**

FMO Investment Management BV ('FMO IM') is a Dutch investment advisor and is fully owned by the Dutch development bank FMO NV. FMO IM advises the Fund Manager about the loan portfolio. All loans that are advised to the Fund Manager have been approved by FMO NV and FMO NV is an investor in all of the loans. The strategy of FMO IM is to improve the scalability of impact investing by providing investors access to the sustainble investments from FMO's in developing countries.

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is not indicative of future results. The value of investments and any income generated may go down as well as up and is not guaranteed.

The Fund and its manager, Privium Fund Management B.V., are held in the register of Dutch Authority for the Financial Markets (www.afm.nl). The prospectus of the Fund